



★ Managing by Motivation ★

Overview

Managing by Motivation helps managers, supervisors and team leaders to improve job performance by using the motivation that employees bring with them to work.

The course structure includes an exploration of motivation theory, self-assessment activity using the *MbM* questionnaire, and then mixes posting/sharing results, interpretation, and small-group discussion/report.

Learning Outcomes

Leaders completing the *Managing by Motivation* course will be able to:

- ✓ Understand the most important dimensions of employee motivation so that you can more effectively tap into the motivations of your employees.
- ✓ Identify which need categories are most important to one's self.
- ✓ Discuss and identify specific ways that managers and supervisors can act to satisfy employee work needs.
- ✓ Take into account employees' work needs in terms of motivation theory.

Delivery

Managing by Motivation is presented as a ½ day workshop. Public and in-house courses are available.

Target Audience

Managing by Motivation is appropriate for managers, supervisors and team leaders at all organisational levels.

Information and Bookings

Please phone Plum Results on 02 6495 2656 or email admin@plumresults.com.au to request more information, check public dates or book an in-house course. To waitlist for a public course please visit www.plumresults.com.au/waitlist_13.html